

# Zeeshan



Date of Birth: 23/12/1994

**Current Address:**

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Abbas, Saleemabad, Multan.

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**Business Address:**

Office of Research, Innovation &  
Commercialization (ORIC)  
MNS-University of Agriculture, Chungi  
no. 21, Old Shujabad Road Multan,  
Pakistan.

## MBA/M.Phil 2016

### Education and Qualifications

- **Bahauddin Zakariya University, Multan.** (2012-2016)  
M.B.A in (H.R.M) 3.5 years. (3.44 CGPA) (71%)
- **University of Sargodha. Sargodha.** (2010-2012)  
B.com (60%)
- **Punjab Board of Technical Education, Lahore.** (2008-2010)  
D.com (63%)
- **Board of intermediate & Secondary Educaion, Multan.** (2008)  
Matric (56%)

### Professional Experience

- **Teaching Experience**  
**MNS-University of Agriculture, Multan.**  
**(1 year of Job Experience-2018-2019)**
  - ✓ Serve as a Part-time teacher / visiting faculty member & teach various courses of Management, Seed Business and Agri-Marketing, and Entrepreneurship.
- **Coordinator Business Incubation & Entrepreneurship Centre**  
**MNS-University of Agriculture, Multan.**  
**(16 Months of Job Experience- 31<sup>st</sup> August 2018- To Date)**
  - ✓ Scheduling & Planning the Entrepreneurial activities calendar.
  - ✓ Running entrepreneurial campaign in the campus for encouraging the culture of entrepreneurship.
  - ✓ Compliance with several organizations on the subject of entrepreneurship.
  - ✓ Organize the regional Business Plan Competition on semi-annually basis.
  - ✓ Organize the diverse workshops / seminars / trainings for the grooming of incubatee.
  - ✓ Mentoring & Counseling the incubatee for smooth running of their businesses.
- **Teaching Experience**  
**Bahauddin Zakariya University, Multan.**  
**(2 Years of Job Experience-2016-18)**
  - ✓ Working as a visiting faculty member/ Lecturer & teach Multiple courses of Management, HRM, Finance, Entrepreneur & Accounting in institute of Social Sciences B.Z. University, Multan Pakistan.  
Organize the Business Plan Competition Between the Classes of Public Administration.
  - ✓ Motivational Lectures on Career Building & Counseling.
  - ✓ Conduct workshop on CV and Resume Building.
  - ✓ Conduct Session on interview simulation at class level.
  - ✓ Refer students for internship in personal capacity.
- **HGGM (8 Weeks Internship – 2014)**
  - ✓ Project leader in Training need assessment Program.
  - ✓ Re-arrange the job descriptions.
  - ✓ Conduct interviews and oversee the Recruitment process.
  - ✓ Oversee the Performance Management system and re-arrange KPI's.
  - ✓ Closely work on the Compensation structure of the employees.
- **Watan Builders (2 Years Job Experience-2010-2012)**
  - ✓ Working as Assistant Manager Accounts & Finance.
  - ✓ Organize and maintain the accounting system.

- ✓ Making Salary Sheet every month as well as compliance with external Bodies.
- ✓ Making contract brochures for getting new projects.
- ✓ Organizing & filing of the office record.

### **Projects**

- **Human Resource Management:** Visited Telenor, to monitor their core operations in HRM.
- **Strategic Management:** Visited Mobilink and oversee the strategies of the company.
- **Compensation Management:** Visited HGGM and review their compensation strategies.
- **Human Resource Development:** Visited Nestle and attend their training program.
- **Union & Negotiation Management:** Visited Packages Ltd. and review the union structure in the company.

### **Honors, Awards, Achievements and Extracurricular Activities**

- 1<sup>st</sup> Winner of Business Competition (2015) held at Institute of Banking & Finance, B.Z.U Multan.
- Working as a Class Representative in MBA.
- Cricket Team Captain of MBA (HRM) in (2016)
- Winner of Cricket tournament at School Level.

### **Additional Skills and Experience**

- Useful knowledge of MS Office and accessories
- Know how to use Multimedia Projectors

### **Communication**

- English
- Urdu

### **Interests**

Music (Guitar playing and singing), Traveling, Social Networking, Photography, Extreme Sports (All-rounder in cricket)